

Accelerate Your Retail Organization's Performance with Technology Solutions from JCB

Overview

JCB Partners' Retail Practice Group combines best practices in business intelligence, data warehousing and performance management with deep industry expertise. JCB Partners improves performance by helping retail companies develop their Culture of Analytics™ and better understand the data that drives their business.

Business Situation

For retail organizations, being flush with data has yet to yield the promising results of better, faster decisions. Legacy systems and processes were designed to support transactional and operational purposes. Finance groups are over worked and spend 80% of their time gathering and manipulating data and only 20% analyzing it. IT groups are strapped supporting operational systems. These truths are at odds with Executive management's expectation of introducing initiatives around Dashboards and Scorecards to help them better manage the business.

Solution

JCB's Retail Analytics Pathways is a pre-packaged reporting and analytics solution to help retail companies implement a process and technical framework around the data that drives their business. From Flash reporting to scorecards/dashboards to budgeting and forecasting - we develop technology solutions that speak your language.

For More Information

For more information about JCB Partners and our Retail Pathways Solution, contact us at 303.623.1522 or send an email to

request.info@jcbpartners.com
www.jcbpartners.com

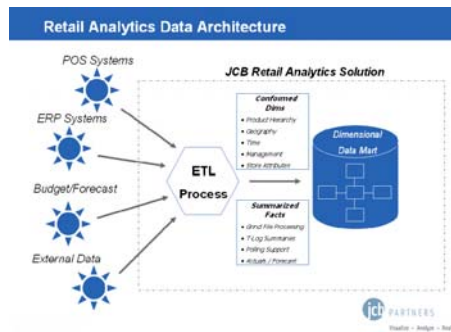


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For routine management reporting, analysts at best practices companies spend 88 percent of their time performing analysis compared with 49% at an average company.

Source: David Axson, Best Practices in Planning and Management Reporting

If your retail organization spends more time processing data than actually analyzing it, JCB's technology expertise may be the solution you are looking for. Retail companies have very common ways of analyzing operations, expansion, marketing and a whole host of other issues. In fact, decisions are made utilizing many similar data points at a primary level. Leading companies excel beyond basic reporting in two main areas: how they evaluate leading indicators at a secondary data level, and how efficiently their analytical processes result in actionable information.



JCB's Retail Pathways solution incorporates pre-defined reports and dashboards around a common Data Architecture and is supported by JCB's Retail Practice Group - an interdisciplinary team comprising background from the retail industry, business process, systems architecture and design. Engagements range from targeted focus solutions, to full

frameworks for decision making. Our goal is to institutionalize how decisions are made within your organization, and to drive alignment throughout the business using proven strategies, processes and tools. Retail companies vary in size and maturity, therefore solutions and roadmaps vary in scope and complexity. Contact us for more information on the methodologies and concepts JCB can utilize to accelerate performance for your company.